

## Aims of Value Addition

### To minimize post-harvest losses

One of the key aims of value addition is to prevent wastage of perishing fruits and vegetables due to improper storage, transport, and handling. Processing the produce into value-added products such as jams, juices, or dried foods facilitates better use and minimizes waste.

### To extend the shelf life and marketability of produce

With preservation methods like drying, canning, freezing, or pickling, the life of fresh products is extended significantly. The process ensures that the quality of products remains throughout transportation and provides farmers with access to far-away or export markets.

### For enhanced farmers' income with diversified products

Value-added processing allows farmers to go beyond the sale of fresh produce. With diversified, branded, and packaged products, they can get a larger share of the consumer price and earn more profits.

### To create rural employment and entrepreneurship opportunities

Setting up small-scale processing units, cottage industries, and agro-based industries in the countryside provides jobs for young people and women, promoting local entrepreneurship and preventing migration to urban areas.

### To promote nutritional and economic security

Value-added products conserve vital nutrients and provide seasonal fruits and vegetables year-round in processed form. This benefits consumers with improved nutrition as well as sustained income and livelihood security for producers.

### Types of Value Addition

Value addition in vegetables and fruits can be grouped into three principal levels depending on the level of processing, technological involvement, and value addition:

2

## INTRODUCTION

India is the world's second-largest fruit and vegetable producer, providing substantial contributions to both the country's domestic market and overseas export markets. Yet, even with such formidable production, between 30–40% of fruits and vegetables are wasted after harvest as a result of poor storage facilities, ineffective supply chains, poor handling, and lack of access to advanced processing technology. All these post-harvest losses not only decrease the quantity of healthy food reaching consumers but also directly impact farmers' profits and overall national agricultural development.

Value addition arises as a strategic response to these problems. It is the operation where raw and perishable products are converted into processed, semi-processed, or packaged products with increased shelf life, market attractiveness, and economic value. Such examples involve turning tomatoes into ketchup, mangoes into pulp or juice, and vegetables into pickles, dehydrated products, or frozen mixes. By doing so, farmers can access diverse markets, including retail chains, food industries, and export sectors, while ensuring year-round income stability.

Additionally, value addition enhances employment generation, entrepreneurship development, and rural industrialization through small-scale and cottage industries. It also aligns with the objectives of doubling farmers' income, minimizing post-harvest loss, and improving food security. Hence, encouraging value addition in the fruit and vegetable industry is not merely a way of increasing farmers' income but also a significant step towards the development of an India agri-food system that is sustainable, resilient, and competitive.

1

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# एग्रीकल्चर फ़ोरम फॉर टेक्निकल एजुकेशन ऑफ़ फार्मिंग सोसायटी

कोटा, राजस्थान



## Value Addition in Fruits and Vegetables: Boosting Farmers' Income

संकलन

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### 1. First Level (Low-Cost Processing)

It includes simple handling and processing to preserve freshness, prevent spoilage, and enhance appearance and marketability. It involves low cost and can be easily implemented at farm or village level.

#### Examples

- Washing, grading, and sorting of fruits and vegetables to get rid of dirt and classify according to size, color, and quality.
- Packaging and labeling to improve shelf appeal and easy transportation.
- Wax covering of fruits such as apples, citrus, or guava to minimize moisture loss and increase shelf life.
- Dehydration and minimal processing, e.g., cutting, peeling, or partial drying, for ready sale or additional processing.

#### Advantages

- Minimizes immediate post-harvest losses.
- Enhances product appearance and acceptability by consumers.
- Raises farm-gate value at low cost.

### 2. Secondary Level (Processing and Preservation)

This stage is concerned with converting raw materials into processed and preserved products by physical or chemical processes. It aids in enhancing shelf life, taste, and market value with assurance of availability throughout the year.

#### Examples

- Fruit jam, jelly, and marmalade from mango, guava, and citrus fruits.
- Squashes, juices, and syrups for soft drinks.
- Pickles, chutneys, and ketchup from vegetables and spices.
- Dried fruits and chips (e.g., banana chips, apple rings, dried mango slices).

#### Advantages

- Improves market value and shelf life.
- Ensures off-season supply of seasonal fruits and vegetables.
- Promotes small-scale rural processing units.

### 3. Tertiary Level (Advanced / High-Value Products)

At this level, highly processed, ready-to-eat, or specialty products with advanced technology and greater investment are considered. Such products address urban, export, and health markets.

#### Examples

- Ready-to-cook and ready-to-eat foods (frozen vegetable blends, instant soups).
- Long-shelf-life frozen and canned items.
- Fruit wines, concentrates, and drinks.
- Nutraceuticals and functional foods from fruit and vegetable extracts for health purpose.

#### Advantages

- Increases market scope to national and international levels.
- Provides premium price and brand name.
- Encourages innovation, quality assurance, and export prospects.

#### Government Support Programmes for Value Addition

There are various schemes facilitated by the Indian government to support value addition in vegetables and fruits so that farmers can get access to technology, finance, and markets:

##### PM Formalization of Micro Food Processing Enterprises (PM-FME)

Facilitates micro food processing units with financial support, skill training, and marketing assistance to improve rural entrepreneurship.

#### MIDH (Mission for Integrated Development of Horticulture)

Offers financial support and technical advice for the production of horticulture crops, post-harvest management, and value addition activities.

#### National Horticulture Board (NHB)

Provides subsidy and assistance in establishing processing units, cold storage, and market infrastructure for horticultural produce.

#### Agriculture Infrastructure Fund (AIF)

Avails low-interest financing for the construction of cold chains, warehouses, and food processing units, improving farmers' access to modern facilities.

#### Startup India and Atmanirbhar Bharat initiatives

Promote agri-startups and rural entrepreneurs to create innovative value-added products and technologies for the agri-food industry.

#### CONCLUSION

Value addition in fruits and vegetables is important to raise farmers' income, minimize post-harvest losses, and ensure sustainable rural development. With the help of suitable infrastructure, skill training, and government schemes, Indian farmers can shift from being only raw crop producers to innovators and value creators in the agri-food value chain, leading to economic growth, employment generation, and food security.